



# DECISION MAKING TRAINING COURSE

"Indecision is the thief of opportunity" - Jim Rohn

Decision-Making Skills is an essential training course designed to help professionals develop the ability to make thoughtful, effective decisions. Through detailed instruction and interactive exercises, participants will learn how to evaluate scenarios, create solutions, assess pros & cons, and arrive at the right conclusion. Additionally, participants will explore methods of evaluating uncertain conditions, gain insight into group decision making, and develop strategies for controlling emotions when making decisions. In this comprehensive course, you'll also cover topics such as anticipatory thinking, risk management, and long-term consequences. By the end, you'll have all the tools needed to make sound decisions, now and in the future.

## Key Course Content:

- Understand your interpretation styles
- Interpret how you add value to your organisation
- Interpret what other people are saying to you
- Interpret different people's opinions of your organisation
- Anticipate client's and supplier's expectations
- Track down information that is the most meaningful, practical and purposeful
- Identify clues and evidence that the information is reliable
- Separate statistically significant data from trivial information
- Interpret different media messages
- Build an accurate objective opinion and deflect your conditioning



## Target Audience:

The course can be tailored for the specific cohort whether it be the leadership team, another group of managers/team leaders or employees.



## Duration:

This course is available as a 1-day course or a truncated half-day course.



## Delivery:

This course can be delivered both in-person or virtually. For virtual delivery, we can use our virtual platforms or your organisations.



## Group Size:

We recommend a group size of 4-10 people.

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