

THREE BLIND MICE



Overcoming 3 persistent struggle points

"An organisation is a miracle to be embraced rather than a problem to be solved"

The 3 blind mice are metaphors for the three blinkers that are holding your organisation back from achieving its strategic objectives mission and vision. This facilitated course will take your leadership team through the academically sound Appreciative Inquiry methodology of exploring and identifying new solutions to achieve your three biggest organisational goals.

"Appreciative Inquiry is revolutionizing the field of organisation development and change."

— Robert Quinn, University of Michigan

Appreciative Inquiry was adopted from work done by earlier action research theorists and practitioners and further developed by Dr David Cooperrider and Suresh Srivastva. Cooperrider and Srivastva suggest that an organisation is a miracle to be embraced rather than a problem to be solved.

“When we encounter ADVERSITY, we react by thinking about it. Our thoughts rapidly congeal into BELIEFS. These beliefs may become so habitual we don’t even realize we have them unless we stop to focus on them”

— Dr Martin Seligman

Preferred Training Networks Suite 2/144 Camberwell Road, Hawthorn East, VIC, 3123

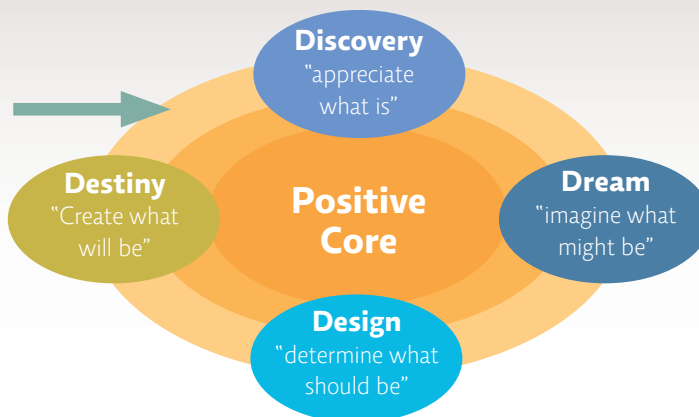
Ph: 1300 323 752 **Fax:** (03) 9882 9471 **Email:** mail@preftrain.com **Web:** www.preftrain.com

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P2

**Affirmative
topic choice**



Appreciative Inquiry — A proven problem solving methodology to achieve your vision

3 Immediate Benefits of using AI with your Senior Leadership Team

- ✓ Instant morale boost
- ✓ Agreeing the major hurdles helps focus attention
- ✓ Different perspectives bring new ideas

Frequently Asked Questions about Using Appreciative Inquiries as strategic tools

What's in it for us?

Your facilitator will help you visualise your three biggest challenges from different perspectives. A SWOT analysis can often leave people dejected feeling there is a huge burden of tasks to carry. The SWOT reminds everyone of the organisation's weaknesses. Whereas an Appreciative Inquiry harnesses the positive power of your organisation. It helps you to build on existing strengths. Everyone leaves in a positive frame of mind and this positivity filters through the senior leadership team and the organisation.

How does it work?

A step by step approach is as follows:

1. Leadership team meets as a group
2. 3 biggest challenges agreed
3. Facilitator explain the AI problem-solving model
4. No more than 45 minutes is allowed on each area which avoids dwelling and objection raising
5. Key concepts captured and reported
6. Facilitation session ends (a max of 3 hours)

Where does it take place?

Your boardroom is ideal. We need a whiteboard and 3 flip charts. Participants are supplied with wind-up mice and workbooks.

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PREFERRED TRAINING
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Who is the facilitator?

We have accredited facilitators in Melbourne, Sydney, Brisbane and Canberra. We can send you a bio of a facilitator who has extensive experience facilitating sessions to senior leaders within your industry.

How long does the session last?

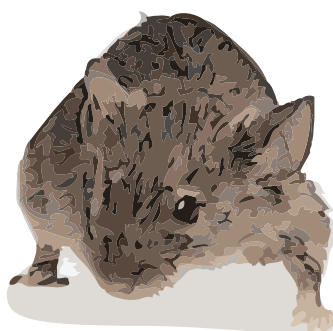
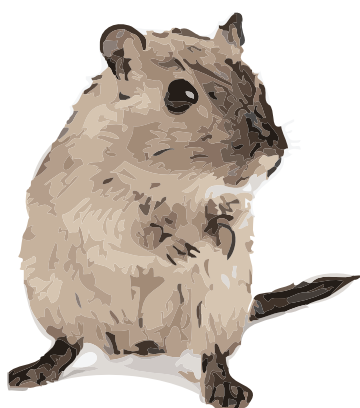
The course is usually run as a 3 hour course. A morning start time is preferred.

Why bother?

Just imagine if you find some new solutions to tackling your persistent challenges. This is a completely different way of framing your key challenges.

Is this course guaranteed to work?

We are so confident in this course that we even guarantee the outcomes. If you don't believe the session helped you tackle your persistent challenges, you don't pay our invoice and we will send \$500 to a charity of your choice. However, if as a result of the session, you implement a strategy that saves your organisation (or adds value to your organisation) of more than \$500,000, you agree to pay \$500 to our favourite charity, The Christina Noble Childrens Foundation. www.cncf.org The current project is supporting Tay Ninh, an orphanage for visually impaired children in Vietnam.



THE NUTS AND BOLTS

This program can be conducted as in-house training at your offices anywhere in Australia.

Guidelines

- **Group Size:** An ideal group size is 4–12 participants.
- **Venue:** For your convenience, you can choose to conduct this program at your offices. Alternatively, we can provide a training venue at a small additional cost.
- **Duration:** This program is conducted run as a three-hour course.
- **Cost:** Upon request.
- **Target Audience:** Senior management and/or leadership team.

Look at what you receive within 24 hours at no cost:

- a program outline
- a bio of a proposed facilitator
- training cost
- possible training dates (if requested)

Contact us today

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