

Motivational Skills & Staying Positive

THERE IS NO DOUBT THAT MOTIVATED EMPLOYEES IN THE WORKPLACE ARE MORE PRODUCTIVE AND RESILIENT. LEARN HOW TO MEASURE EMPLOYEE MOTIVATION LEVELS AND KEEP YOUR TEAM ENGAGED AND POSITIVE.

Have a look at your workforce. If they do not appear content then you are losing productivity. If they are unmotivated wave goodbye to discretionary effort and engagement. Take the test below to see how motivated your team is.

How well does your organisation motivate your team?

Ask yourself the following:

1. Our people feel valued (if you answer no to this critical question then your organisation faces an unnecessary uphill battle to survive)
2. Our managers understand the links between motivated employees and increased productivity
3. We tackle motivational issues individually rather than a one size fits all approach
4. We actively remove unnecessary processes that de-motivate employees
5. We share the vision, mission and principles of the organisation
6. Our people are empowered to make decisions
7. We encourage open and honest feedback
8. We set and benchmark goals and stretch people to keep them motivated
9. Our people often give discretionary effort
10. We actively get to the root cause of any problems instead of focusing resources on symptoms of the problem
11. The management team is motivated, positive passionate and energetic
12. Our values are embedded in our culture
13. We remove any role ambiguity
14. We actively listen to employees

YOUR SCORE

People who are good at motivating themselves and their team generally score "YES" to 10 of these questions.

If you scored less, you should think about learning how to improve your empowerment and motivation skills.



Key learning outcomes

Your **Motivational Skills and Staying Positive** program will give participants the skills to:

- Understand and tailor motivational messages
- Understand Dr Seligman's studies on positivism in the workplace
- Understand the proven link between motivation engagement, increased customer satisfaction and increased revenue
- Empower employees to make necessary decisions
- Boost employee engagement levels
- Agree metrics to measure workplace motivation
- Make your people feel valued
- Listen actively and create open conversation platforms
- Substitute lethargic vocabulary with motivational language
- Understand the importance of remaining calm in the workplace
- Bring passion to everything you do and be optimistic
- Communicate better with different generation cultures and personalities
- Understand the importance of achieving short term wins
- Stretch the team and keep everyone accountable
- Celebrate achievements and share success stories
- Embed a positive culture

Would you like to attend this program?

- For maximum effectiveness, this program is best conducted as an in-house program.
- **Ideal group size:** 4 - 12 participants.
- **Venue:** For your convenience, you can choose to conduct this program at your business premises. Alternatively, we can provide a training venue at a small additional cost.
- **Duration:** This program can be adapted to meet your requirements.
- **Cost:** Price on request.
- **Target Audience** Employees, Supervisors, Team Leaders, Senior Managers or CEOs.

If you would like more information on this training program, please contact:
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www.preftrain.com

