

# *Reward and Recognition*

Too many organisations underestimate the power of reward and recognition. Employees have different levels of loyalty to your organisation. Reward and recognition is a powerful engagement tool which is proven to increase productivity and increase levels of customer service. Discover powerful intangible reward and recognition drivers that will keep your team motivated and eager to boost productivity.

## **The benefits of your Reward and Recognition program are:**

1. Getting buy-in for higher performance objectives
2. Linking higher performance to rewards (how the experts do it)
3. Motivating your employees to achieve stretch goals
4. Rewarding your employees on achieving their KPIs
5. Developing a long term incentive program
6. Creating intrinsic and extrinsic rewards for your employees
7. Designing a recognition strategy that is aligned with your organisational strategy
8. Creating seamless process improvement
9. Building rapport to generate trust and productivity
10. Using effective communication techniques to empower others
11. Building a culture of continuous improvement
12. Encouraging a knowledge and information sharing culture
13. Removing any potential bottlenecks



# Key learning outcomes

Your **Reward and Recognition program** will give you the skills to:

- Motivate and engage your employees and teams
- Set agreed behavioural metrics
- Nurture a culture of individual and team reward
- Celebrate achievements
- Deal with poor performance and poor attitude
- Make people more accountable
- Keep people motivated about reporting
- Consider world's best reward/recognition menus
- Conduct frequent performance appraisal sessions
- Understand the correlation between discretionary effort and goal achievement
- Align rewards with values, behaviours and objectives
- Practice active listening and questioning skills

## Would you like to attend this program?

- For maximum effectiveness, this program is best conducted as an in-house program.
- **Ideal group size:** 4 - 12 participants.
- **Venue:** For your convenience, you can choose to conduct this program at your business premises. Alternatively, we can provide a training venue at a small additional cost.
- **Duration:** This program can be adapted to meet your requirements.
- **Cost:** Price on request.
- **Target Audience:** Employees, Supervisors, Team Leaders, Senior Managers or CEOs.

If you would like more information on this training program, please contact:  
Melinda Kavanagh - Marketing Manager 03 9805 8000 Email: [mkavanagh@preftrain.com](mailto:mkavanagh@preftrain.com)  
or visit our website today.

[www.preftrain.com](http://www.preftrain.com)

